



Municipality of Skagway

MEMO

TO:	Mayor and Borough Assembly
FROM:	Emily Deach, Deputy Borough Manager
DATE:	June 14, 2024
SUBJECT:	Approval of Quotes for Public Works Truck & Water Department Truck

The FY24 municipal budget includes the following allocations:

- Public Works Equipment Replacement - \$84,609 (remaining funds after grader purchase)
- Water Department Truck - \$80,000

Public Works Director Ames requested quotes from three dealerships and only received one quote. Each of the two trucks is quoted at \$72,420.

Staff recommends the Assembly adopt a motion **to approve the quotes for the Public Works truck and the Water Department truck for a total amount of \$144,840.**

VEHICLE BUYER'S ORDER STOCK# 16014
 00080 DEAL# 29053

DATE **06/07/2024**

BLADE CHEVROLET & RVS
 1100 FREEWAY DRIVE
 MOUNT VERNON, WA 98273

BUYER **MUNICIPALITY OF SKAGWAY** RES. PHONE _____ BUS. PHONE **NULL**
 ADDRESS **PO BOX # 415 700 SPRING ST** CITY **SKAGWAY** COUNTY **SKAGWAY YAKU** STATE **AK** ZIP **99840**

STOCK NO.	YEAR	NEW	USED	COLOR	MAKE	MODEL	VIN NUMBER
16014	2024	XX		SUMMIT WHITE	CHEVROLET	SILVERADO 2500HD	1GB0YLE70RF218809
Title Brands/Comments (if applicable): _____ REBUILT _____ JUNK _____ SALVAGE/REBUILT _____ DESTROYED _____ OTHER _____							

LICENSE NO. WA: _____ TAB: **N/A** EXP: **N/A**
 ODOMETER READING **6**

The owner of a vehicle may be required to spend up to \$150 for repairs if the vehicle does not meet the vehicle emission standards under chapter 70.120 RCW. Unless expressly warranted by the motor vehicle dealer, the dealer is not warranting that this vehicle will pass any emission tests required by federal or state law.

X _____
 SIGNATURE (DO NOT INITIAL)

NOTICE TO BUYER REGARDING THE AIRBAGS ON THIS VEHICLE:
 _____ an "on/off switch" has been installed on the airbag(s)
 _____ the airbag(s) have been deactivated

A. USED VEHICLE TRADE-IN		
YEAR	MAKE	MODEL
MILEAGE	VIN#	
BALANCE OWED TO:		
LIENHOLDER'S ADDRESS		
N/A		

B. SECOND VEHICLE TRADE-IN		
YEAR	MAKE	MODEL
MILEAGE	VIN#	
BALANCE OWED TO:		
LIENHOLDER'S ADDRESS		

Gross trade-in allowance for (A)	\$	
Less estimated balance owed on (A)	\$	
Gross trade-in allowance for (B)	\$	
Less estimated balance owed on (B)	\$	
*ESTIMATED NET ALLOWANCE ON TRADE-IN(S)	\$	0.00

(carry over to line 6)
 *Buyer acknowledges that the payoff and/or lien balance on the trade-in vehicle as described above is only an estimated figure, subject to verification and confirmation from the lienholder as to the exact dollar amount. In the event the payoff/lien balance exceeds the above-stated amount, such additional amount shall, at the option of the Dealer, be added to the total cash price of the vehicle and shall be paid to the dealer on request or added to the amount being financed.

X _____
 SIGNATURE (DO NOT INITIAL)

1. BASE PRICE OF VEHICLE	48,430.00
2. DEALER ADDED OPTIONS:	
SPRAY IN BEDLINER	1,275.00
LADDER RACK	2,200.00
BLOCK HATCHER	475.00
SHIPPING - VEHICLE	4,550.00
ROOF LIGHT BAR	3,500.00
KNAPHEIDE NON-FLIP TOP SERVICE BODY	11,390.00
3. BASE PRICE OF VEHICLE AND OPTIONS (1 PLUS 2)	71,820.00
4. ESTIMATED Vehicle Excise Tax, License, Title and Registration Fees, Bank Title Lien Release Fee \$ 400.00 (including \$3.00 Arbitration Fee on New Cars) (\$2.50 Dealer Administrative Fee)	400.00
5. DOWN PAYMENT (Not receipt for cash received.)	(A) CASH 0.00 (B) REBATE N/A
6. ESTIMATED Net Trade-In Allowance	N/A
7. TOTAL CREDITS (5 + 6)	0.00
8. SALES TAX [Calculated on the difference between Cash Price of Vehicle and Options (Line 3 above) and Gross Trade-in Allowance]	N/A
9. DOCUMENTARY SERVICES FEE	200.00
10. SERVICE CONTRACT	N/A
11. MAINTENANCE CONTRACT	N/A
12. SALES TAX [For Service Contract and/or Maintenance Contract]	0.00
13. INSURANCE (Life, Disability, etc.)	N/A
14. OTHER N/A	N/A
N/A	N/A
N/A	N/A
15. TOTAL CASH PRICE OF VEHICLE (3 + 4 + 8 + 9 + 10 + 11 + 12 + 13 + 14)	72,420.00
16. UNPAID BALANCE OF CASH PRICE DUE ON DELIVERY (15 - 7)	72,420.00
17. UNPAID BALANCE - AMOUNT FINANCED (15 - 7)	72,420.00

FINANCING CONDITION IF A RETAIL INSTALLMENT CONTRACT OR NOTE AND SECURITY AGREEMENT IS SIGNED IN CONJUNCTION WITH THIS BUYER'S ORDER (COLLECTIVELY, THE "AGREEMENT"), THE AGREEMENT IS BINDING UPON EXECUTION, PROVIDED HOWEVER, THAT THE DEALER WILL HEREAFTER ASSESS THE BUYER'S CREDITWORTHINESS AND IF THE DEALER DOES NOT HEREAFTER APPROVE FINANCING ON ACCOUNT OF THE BUYER'S CREDITWORTHINESS AND SUBSEQUENTLY NOTIFIES BUYER OF SUCH DISAPPROVAL, THIS AGREEMENT IS VOID, EXCEPT AS PROVIDED IN PARAGRAPH 6 ON THE REVERSE SIDE HEREOF.

ARBITRATION PROVISION THIS ARBITRATION PROVISION GREATLY AFFECTS YOUR LEGAL RIGHTS IN ANY DISPUTE WITH US. PLEASE READ IT CAREFULLY BEFORE SIGNING.
 • YOU OR WE SHALL, SUBJECT TO THE TERMS HEREOF, HAVE ANY DISPUTE BETWEEN US DECIDED BY ARBITRATION AND NOT IN COURT OR BY A JURY TRIAL.
 • IF A DISPUTE IS ARBITRATED, YOU WILL GIVE YOUR RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER ON ANY CLASS CLAIM YOU MAY HAVE AGAINST US INCLUDING ANY RIGHT TO CLASS ARBITRATION OR ANY CONSOLIDATION OF INDIVIDUAL ARBITRATIONS.
 • DISCOVERY AND RIGHTS TO APPEAL IN ARBITRATION ARE GENERALLY MORE LIMITED THAN IN A LAWSUIT, AND OTHER RIGHTS THAT YOU AND WE WOULD HAVE IN COURT MAY NOT BE AVAILABLE IN ARBITRATION. THE INFORMATION THAT YOU AND WE MAY OBTAIN IN DISCOVERY FROM EACH OTHER IN ARBITRATION IS GENERALLY MORE LIMITED THAN IN A LAWSUIT.
 All disputes between the Parties and/or their designees ("Parties"), whether in contract, tort or otherwise - including the interpretation and scope of this provision, and the arbitrability of the claim or dispute, between you and us or our employees, agents, successors or assigns, that arise out of or relate to this Agreement or any resulting transactions shall, at your or our election, be resolved by neutral, binding arbitration, and not by a court action, in accordance with the laws of the State of Washington. Any claim or dispute is to be arbitrated by a single arbitrator on an individual basis and not as a class action. You expressly waive any right you may have to arbitrate a class action. If the Parties do not agree on a single arbitrator within ten (10) days following demand therefore, then the arbitrator shall be appointed by Washington Arbitration & Mediations Service. The Parties recognize, acknowledge and agree that the designated arbitrator will be an independent individual, not affiliated or related to either, and that any dispute between the Parties will not be heard and decided by a judge or jury.
 You are responsible for the cost of the arbitration filing fee up to the amount of the filing fee for Superior Court. We will pay any balance of the arbitration filing fee in excess of that amount, and are also responsible for paying any arbitration costs you would not otherwise be responsible for had you filed your claim in Superior Court. We are not required to pay any costs or fees you would otherwise be required to pay had you filed your claim in Superior Court, including but not limited to: deposition fees, expert and fact witness fees, attorney's fees (not otherwise recoverable as specifically provided for but limited by statute), reproduction costs, and costs related to electronic discovery. The arbitrator's decision and/or award shall be final and binding on all parties, and may be sued upon or enforced in any court of competent jurisdiction.
 You and we retain the right to self-help remedies, such as repossession, and the right to seek remedies in either bankruptcy court or small claims court for disputes within those courts' jurisdiction, unless such action is transferred, removed, or appealed to a different court. This clause shall survive any termination, payoff, or transfer of this Agreement. If any part of this Arbitration Provision, other than waivers of class action rights, is deemed or found to be unenforceable for any reason, the remainder shall remain enforceable.
Notwithstanding this provision, buyers covered by the Military Lending Act are not obligated to engage in arbitration.
 By setting forth his or her initials, Buyer acknowledges that this Buyer's Order contains the above arbitration provision, and agrees that he or she has read and agrees to the same: BUYER _____ CO-BUYER **N/A**

BUYER AGREES THAT THIS AGREEMENT INCLUDES ALL OF THE TERMS AND CONDITIONS ON THE FRONT AND BACK SIDE HEREOF, THAT THIS AGREEMENT CANCELS AND SUPERSEDES ANY PRIOR AGREEMENT INCLUDING ORAL AGREEMENTS AND, AS OF THE DATE BELOW, COMPRISES, WITH ANY RETAIL INSTALLMENT CONTRACT, SERVICE CONTRACT, INSURANCE CONTRACT, AND OTHER AGREEMENTS AND ACKNOWLEDGMENTS SIGNED CONTEMPORANEOUS HERewith, THE COMPLETE AND EXCLUSIVE STATEMENT OF THE TERMS OF THE AGREEMENT RELATING TO THE SUBJECT MATTERS COVERED BY THIS AGREEMENT. BY SIGNING THIS AGREEMENT, BUYER ACKNOWLEDGES THAT BUYER HAS READ ITS TERMS AND HAS RECEIVED A TRUE COPY OF THIS AGREEMENT. IF THIS ORDER IS FOR A USED VEHICLE, THE INFORMATION ON THE WINDOW FORM OF THE VEHICLE IS ALSO A PART OF THIS ORDER AND OVERRIDES ANY CONTRARY PROVISIONS OF THIS ORDER.

X _____ **06/07/2024** _____
 Buyer's Signature Date Dealer or Dealer's Authorized Representative
 X **N/A** _____ **FREDERICK MORRISON**
 Co-Buyer's Signature Date Salesperson's Name